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# Client Update

SPRING 2014

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## tax deadlines

- MARCH 17** – Deadline for calendar-year corporations to elect S corporation status for 2014.
- MARCH 17** – Deadline for filing 2013 tax returns for calendar-year corporations.
- MARCH 31** – Deadline for payers who file electronically to file 2013 information returns (such as 1099s) with the IRS.
- MARCH 31** – Deadline for employers who file electronically to send copies of 2013 W-2s to the Social Security Administration.
- APRIL 15** – Deadline for filing 2013 individual tax returns.
- APRIL 15** – Deadline for filing 2013 partnership returns.
- APRIL 15** – Deadline for filing 2013 gift tax returns.
- APRIL 15** – Deadline for making 2013 IRA contributions.
- APRIL 15** – First installment of 2014 individual estimated tax is due.
- MAY 15** – Deadline for nonprofit organizations on a calendar-year to file information returns. ■

## IRS Audits: What you need to know

**T**here's nothing good about being selected for an IRS audit. At best it's a time consuming nuisance, and at worst you'll be poorer in the end. But you can reduce your likelihood of being audited, or if you are selected, of being billed.

### Types of audits

There are three types of IRS audits. The simplest and most common is a correspondence audit, where the IRS mails you a request for further information about one or more items on your return. In most cases the issues can be resolved by responding with the appropriate documentation.

If you're selected for an office audit, the IRS will schedule an appointment for you to meet with an auditor at their local facility. They'll tell you in advance which specific areas of your return(s) will be addressed and what types of documentation you should bring in.

A field audit is more comprehensive. An IRS agent will travel to your home, business, or representative's office, review the returns at issue, request documentation for questioned items, and ultimately issue a report either recommending a tax change or accepting the returns as filed.

### The selection process

Correspondence audits are often triggered by information matching. The IRS receives W-2s, 1099s, and similar reports from businesses

and financial institutions and matches the numbers to the tax returns filed by the individuals involved. If the returns don't agree with reported figures, the individual will be asked for an explanation and/or simply mailed a bill.

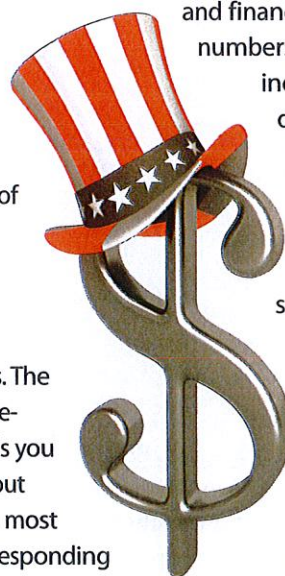
The IRS also uses a computer scoring system to select audits.

Based on past experience, the system assigns a score to each tax return indicating the likelihood that the tax was understated or certain income was not reported. Common red flags include the following:

- Disproportionately high charitable deductions in relation to income.
- Large deductions for travel, entertainment, and business meals.
- Unusually high ratios of business use claimed for automobiles.
- Unusually high home office deductions.
- Excessive and/or repeated business losses.
- Unreported foreign bank accounts.
- Frequent large cash purchases or deposits (reported by outside parties).

It's advisable to be conservative on your tax returns with respect to these "red flag" areas, although you needn't forgo claiming legitimate deductions. Be prepared to support your position by keeping meticulous records and retaining every relevant document.

*(continued on page 2)*



## Should you directly deposit your tax refund to an IRA?

**I**t sounds like a great idea: Have the IRS directly deposit your tax refund into one or more individual retirement accounts (IRAs). In fact, the IRS touts this option as a way to speed up retirement contributions. The whole process is automated and simple.

It's hard to argue with the theory. After all, if your tax refund goes directly to a retirement account, it's not available to spend on that new leather sofa or Hawaiian vacation. (Of course, a big tax refund also may indicate that you're withholding too much from each paycheck and giving the government an interest-free loan. But that's another issue.)

Still, things sometimes go awry. Following are four potential obstacles that can derail your tax refund on its way through the direct deposit process:

▶ **Wrong account number.** Let's say you transpose a couple of digits on your tax return, and those digits happen to indicate which financial institution or which account will receive your refund. If this wrong account number belongs to another customer, that mistake could take weeks or even months to correct. By the way, don't expect the IRS to come to your rescue. They've made it abundantly clear that correct input of financial infor-

mation on the tax return is the taxpayer's responsibility – not the government's.

▶ **Correction fluid and cross-outs.**

If the IRS gets your tax return and finds that the routing numbers have been manually revised, your direct deposit request will likely be rejected. You may get an old-fashioned refund check in the mail.

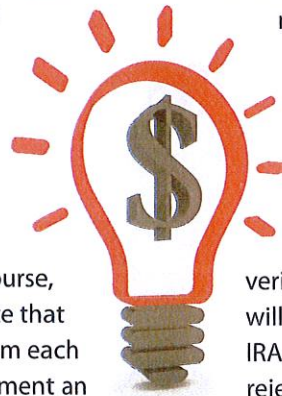
▶ **Wrong type of account.**

It's up to you to verify that your financial institution will accept direct deposits into an IRA. Some banks, for example, will reject direct deposits to anything other than a savings account.

▶ **Refund adjustments.**

Sometimes the IRS corrects a taxpayer's math or makes other adjustments that can affect the refund amount. In some cases, these adjustments may result in a direct deposit that exceeds the allowable IRA contribution amount. If so, you could be stuck with a penalty for excess contributions.

Direct deposit of your tax refund can be a hassle-free way to make an annual IRA contribution. But proceed with caution. Double check your return and verify that your bank or credit union will accept direct deposits to an IRA. ■



### FSA rules modified

Flexible spending accounts (FSAs) allow taxpayers to set aside pre-tax dollars to pay for out-of-pocket medical expenses. The drawback has been the fact that unused amounts each year are forfeited. Plans could provide a 2½ month grace period to use up unspent set-asides. Now a change announced by the IRS adds more flexibility to these accounts. Plans can be modified by employers to allow up to \$500 of unused amounts to be carried over into the following year. Health FSAs cannot have both the old 2½ month grace period and the \$500 carryover; they can have one or the other (or neither).

### New rule on tips for 2014

When is a tip not a tip but a service charge instead? Sound like hair splitting? Well, not according to a new IRS rule that went into effect in January 2014.

Here are the details. Many restaurants charge automatic gratuities of 15% to 20% for large parties. Treated as tips, these amounts have been paid to restaurant workers along with their other tips, and the workers have been responsible for reporting them as income to the IRS.

According to the IRS, a payment from a customer can only be considered a tip if the customer determines the amount. If the payment is a specified amount added to the bill for large parties, it's a service charge, not a tip. Service charges are treated as regular wages subject to withholding by the employer.

This ruling complicates income reporting for both restaurant employees and employers. For assistance with the bookkeeping to deal with this new rule, give our office a call. ■

## IRS AUDITS *(continued from page 1)*

### ■ 2014 audit activity

In 2014, above-average audit activity may be expected for upper income individuals, sole business proprietors, partnerships, and S corporations. Cash-intensive enterprises (bars, restaurants, taxis, hair salons, etc.) are particularly apt to receive a higher rate of scrutiny, as are industry categories that tend to have high rates of

deductions not independently reported to the IRS (such as construction and real estate rental businesses).

If you do happen to be selected for an audit, call us. We're prepared to assist you with whatever is needed. ■



# 2014 TAX NUMBERS

Adjustments for inflation are made to various tax numbers each year, and tax laws with phase-in and phase-out provisions cause some numbers to change annually. The numbers for 2013 in the chart below apply to your 2013 returns, and the numbers for 2014 should be used in your 2014 tax planning.

	2014	2013
Standard deduction		
• Single	\$ 6,200	\$ 6,100
• Joint returns and surviving spouses	\$12,400	\$12,200
• Married filing separately	\$ 6,200	\$ 6,100
• Head of household	\$ 9,100	\$ 8,950
• Additional for elderly or blind (married)	\$ 1,200	\$ 1,200
• Additional for elderly or blind (single)	\$ 1,550	\$ 1,500
Personal exemption	\$ 3,950	\$ 3,900
"Kiddie tax" threshold	\$ 2,000	\$ 2,000
"Nanny tax" threshold	\$ 1,900	\$ 1,800
Social security tax wage base	\$117,000	\$113,700
Medicare tax wage base	No limit	No limit
Social security earnings limit		
• Below full retirement age	\$15,480	\$15,120
• Full retirement age	No limit	No limit
Maximum retirement plan contributions		
• IRA for those under age 50	\$ 5,500	\$ 5,500
• IRA for those 50 and over	\$ 6,500	\$ 6,500
• SIMPLE plan for those under age 50	\$12,000	\$12,000
• SIMPLE plan for those 50 and over	\$14,500	\$14,500
• 401(k) plan for those under age 50	\$17,500	\$17,500
• 401(k) plan for those 50 and over	\$23,000	\$23,000
Starting income (AGI) phase-out for personal exemption and itemized deductions		
• Single	\$254,200	\$250,000
• Joint returns and surviving spouses	\$305,050	\$300,000
• Married filing separately	\$152,525	\$150,000
• Head of household	\$279,650	\$275,000
Health savings account contribution limit		
• Individual	\$3,300	\$3,250
• Family	\$6,550	\$6,450
• Additional for 55 & older	\$1,000	\$1,000
Automobile standard mileage rate		
• Business	56¢	56.5¢
• Medical/moving expense	23.5¢	24¢
• Charitable work	14¢	14¢
Estate tax top rate	40%	40%
Estate tax exclusion	\$5,340,000	\$5,250,000
Annual gift tax exclusion (per donee)	\$14,000	\$14,000
Alternative minimum tax exemption		
• Single	\$52,800	\$51,900
• Married, joint	\$82,100	\$80,800
• Married, separate	\$41,050	\$40,400
Section 179 deduction limit	\$ 25,000*	\$ 500,000
Section 179 purchase limit	\$200,000*	\$2,000,000

\*Legislation may reinstate 2013 limit.

## BAD DEBT DEDUCTIONS

### What can you deduct when customers don't pay?

If you're in business long enough, you'll run into a customer who doesn't pay his bill. And despite your best efforts, you come to the conclusion that it will never be paid. You then wonder if you can deduct this "bad debt" on your tax return. As with many tax issues, the answer is complicated.

Most individuals and their associated business and rental properties are "cash basis" taxpayers. That means that you report taxable income when you receive it and report deductible expenses when they are actually paid. That makes things quite simple from an accounting/tax standpoint. So is there a bad debt deduction?

Essentially, there is no direct deduction for a cash basis taxpayer. Since the income was never received, it was never reported or taxed. However, you will still be able to indirectly deduct the labor, merchandise, and overhead used to provide for the goods or services that were delivered but went unpaid.

On the other hand, some businesses use the "accrual method" of accounting and reporting taxes. That means that you report income when it is billed out (when the invoice is sent to the customer), and expenses are deducted when they are due, regardless of when they are paid. This method is much more complicated from an accounting/tax standpoint, since the business must deal with issues such as accounts receivable and accounts payable. However, in this case, you reported taxable income when you sent the customer the invoice. If it goes unpaid, you do have a bad debt deduction that you can claim as an operating expense on your books. And if you're required to pay sales tax on the invoice, don't forget to adjust your subsequent sales tax report to reduce your total sales taxes by the amount of the unpaid sales tax.

Bad debt deductions can get tricky. Make sure to contact us if you need help with this issue. ■





ADDRESS SERVICE REQUESTED

## If you make gifts, you may have to file a gift tax return

**A**re you planning to give sizeable gifts to family members this year? Due to generous provisions in the tax code, you may not owe any federal gift tax, but you still might be required to file a gift tax return.

Here's a quick review of the basic rules. Despite a common misconception, gift tax is paid by the gift giver, or "donor," not the recipient, or "donee." This applies to gifts of cash, property, and other interests. For 2013 and thereafter, the top gift tax rate is permanently set at 40%, a slight increase from 35% in 2012. However, you may be able to avoid gift tax liability due to two key tax breaks.

### ■ Annual gift tax exclusion

Under the exclusion, annual gifts to a donee valued up to \$14,000 in 2014 (the same as in 2013) are completely exempt from gift tax. Note that the exclusion is available for gifts to as many recipients as you choose.

### ■ Lifetime gift tax exclusion

In addition to any amount covered by the annual gift tax exclusion, you can benefit from a lifetime gift tax exemption of \$5 million, inflation-indexed to \$5.34 million in 2014. However,



this exemption is unified with the federal estate tax exemption, so amounts used for gifts will erode the tax shelter available for bequests from your estate.

Generally, you don't have to file a gift tax return, Form 709, for gifts covered by the annual exclusion, but you must file this form if you tap into the lifetime exemption amount. Also, when you make a "split gift" with your spouse, the annual exclusion amount is doubled to \$28,000 per donee, but a gift tax return is required even if you don't owe any tax. Furthermore, if you give a gift of a "future interest," such as a transfer of assets to a trust, a gift tax return must be filed in any event.

In some cases, you might file a gift tax return when you're not legally required to. This starts the statute of limitations running on the time the IRS will have to challenge the valuation of the gift. It also discloses the gift for other purposes.

The deadline for filing federal gift tax returns is the same as the one for income tax returns. Thus, if you gave more than \$14,000 to a donee in 2013, you have until April 15, 2014, to file the return, but you can apply for an automatic six-month filing extension. Caution: This extension is for filing only and not payment of any gift tax that is owed. ■

*NOTE: This newsletter is issued quarterly to provide you with an informative summary of current business, financial, and tax planning news and opportunities. Do not apply this general information to your specific situation without additional details. Be aware that the tax laws contain varying effective dates and numerous limitations and exceptions that cannot be summarized easily. For details and guidance in applying the tax rules to your individual circumstances, please contact us.*